

robotron | **ECG** *solutions*

Moving together for our customers

**Robotron | ECG solutions
partnership for solutions and development**

Robotron Datenbank-Software GmbH and ECG Erdgas-Consult GmbH built up the solution and development partnership Robotron|ECG solutions in order to support power and gas market operators with solutions and know-how, in their regulation and competition requirements.

www.robotron-ecg.de

**Solutions provided by ECG manage procurement and transport in the gas market.
Products developed by Robotron support energy sales and end customer processes.**

Ulf Heinemann, CEO Robotron Datenbank-Software GmbH

Robotron and ECG offer complimentary products within similar markets. In order to supply power and gas market operators with comprehensive IT support, both businesses within Robotron|ECG solutions combine their products: **robotron*~~e~~count**, **robotron*~~e~~sales** and **MTS** into one software portfolio that is truly unique on the market.

From the transport point of view, processes and interfaces for balancing group operators, TSOs and DSOs including the interaction with suppliers, traders and supply platforms are guaranteed.

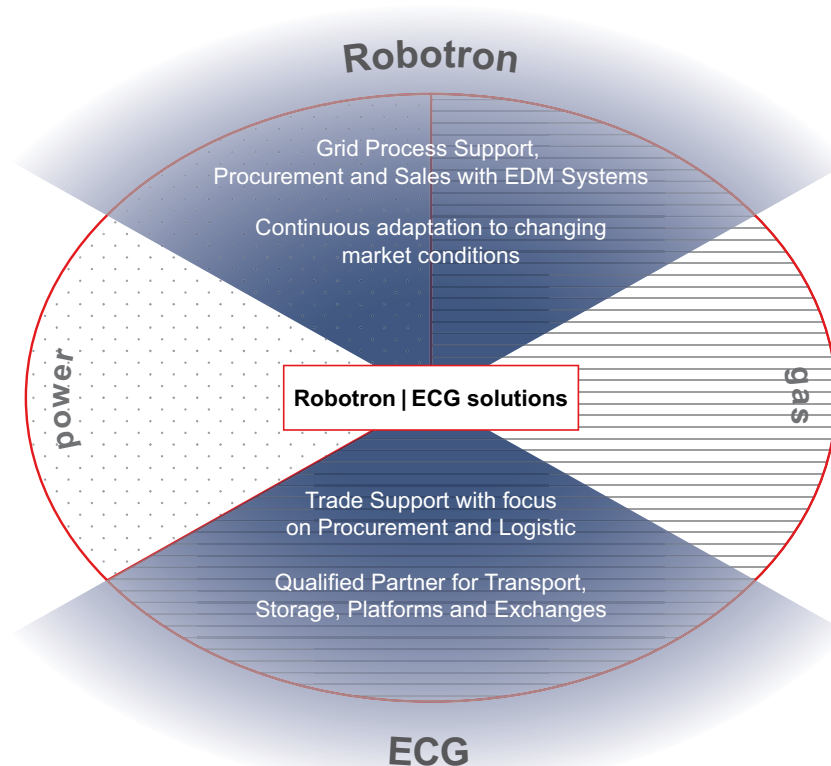
Trade and sales processes are supported with an integrated IT system. This includes procurement, transport and storage logistics as well as the sales to re-distributors, special customers and end customers including energy data management.

Additionally, both software companies are working closely together to develop and market their services.

The IT support for the energy market ranges:

- ▶ from generation to sales
- ▶ from international to regional level
- ▶ from the network side as well as the sales side
- ▶ from meter reading-out , over forecast and consumption to preparation of invoices

This partnership does not expand only the supported business processes, it also leads to a unification of interfaces and formats. Know-how and resources are combined and can be offered to customers in a bundled one-stop package. Customers benefit, at all levels, from the synergy effects created concerning the power and gas market requirements.



Both software companies are combining not only branches, products and technologies but also compatible business philosophies and management cultures. The close working relationship and the combination of the energy know-how of Robotron and ECG employees has proven itself already since long time in various projects.

Robotron and ECG work close also in product development and technology research. Software technologies are applied more effectively and delivered to the customers through integrated, automated and cost efficient solutions.

Robotron Datenbank-Software GmbH

Robotron Datenbank-Software GmbH is a renowned European software business for the development of database-driven, high-performance branch solutions for the supplying of energy.

As a partner of Oracle Corporation, Robotron develops mainly Oracle-based, customer specific application solutions. The company offers consulting services in the run-up to software projects, realisation of individual software solutions, user training as well as setup of Robotron products and Oracle software. With the reliable product **robotron**e**count**, Robotron offers an energy data management (EDM) system for the network operation. The complementary product **robotron**e**sales** supports energy suppliers with EDM-based functions to optimize procurement, sales controlling and portfolio management.

Both systems can be made available as an all-in-one system and can be applied to both, power and gas market.

ECG Erdgas-Consult GmbH

As a specialized software and consulting services provider, ECG delivers an effective process for Transport System Operators, Storage System Operators and Natural Gas Traders. Since 2001 it provides operational, organisational, functional and technical well-founded know-how for the natural gas market.

Through its practical approach and branch proximity ECG masters the natural gas process and is able to quickly and unerringly identify the current changes. These changes are reflected and implemented in tailored software solutions.

We offer together a unique product portfolio. Our solution is the effect of a successful integration between our business software components.

Dr. Peter Heine, CEO ECG Erdgas-Consult GmbH

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robotron **datenbank-software**

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